OUTPUT 1

Research on innovative skills and best practices to enhance HE students' employability, flexibility and transversal capabilities and develop effective digital work-based approaches

Case of Poland



Digital Transformation, Industry 4.0 and Human Resources Management: Innovative skills to enhance HE students' employability, flexibility and transversal capabilities

Project no.: 2021-1-PL01-KA220-HED-000032182



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Disclaimer

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Introduction

This report provides an overview of the present state of Industry 4.0 awareness and development in Poland. It encompasses analysis of statistical and economic indicators reflecting the level of digitalization, examination of national strategic planning documents, policies and laws, and a review of relevant educational events and projects within the context of Industry 4.0. Additionally, the report offers insights into companies and their best practices regarding digital transformation and the implementation of the Industry 4.0 concept.

Furthermore, it outlines key knowledge and skills that should be deliberately cultivated to facilitate the successful integration of Industry 4.0 into Polands's economic landscape and industrial competitiveness.

1. Geography and population of Poland

The latest population balance sheet reports that Poland has a population of slightly more than 38 million, with almost 23 million living in cities and more than 15 million in villages. The gender statistics are nearly equal: women represent more than 51% of the population¹.

According to calculations made in 1775 by cartographer and royal astrologer Szymon Antoni Sobiekrajski, the center of Europe is located in Suchowola, Poland. This is the place where the lines connecting the farthest points of Europe intersect. Although more recent research indicates that the center of Europe runs a bit further east, in Lithuania, Poland's unusual central location is highlighted by an expanding infrastructure of roads and international business².

Poland's convenient location makes the country an ideal place to locate investments with an audience in both Western and Eastern European markets. The main transportation routes leading from north to south and from east to west in Europe intersect in Poland. Four of the 10 continuously expanding trans-European

¹ https://demografia.stat.gov.pl/BazaDemografia/Tables.aspx

² https://pl.wikipedia.org/wiki/Środek Europy



corridors run through Poland: from Helsinki via Warsaw, with a branch to Gdansk; from Berlin via Warsaw, Minsk, and Moscow to Nizhny Novgorod; from Brussels via Krakow to Kyiv; and from Gdansk to Brno³.

2. Digitalization and digital literacy in Poland

In the case of Poland, it is worth noting that the level of digitization has increased significantly by the COVID-19 pandemic; however, it is still low. The COVID-19 crisis has accelerated the digital transformation trends around the globe, as evidenced in the development and expansion of digital infrastructure; the shift to digital delivery of services by companies and within organizations, for instance, in education, healthcare, and retail; and increased implementation of digital technologies in manufacturing. Although the pandemic has had a negative impact on many businesses, it has also uncovered new opportunities for entrepreneurship. It has boosted digital entrepreneurship, for instance, reflecting changing consumer behavior during and in the aftermath of the pandemic.

Digital literacy in Poland is considered to be among the lowest levels in the whole EU. According to DESI (Digital Economy and Society Index), Poland ranks 24th of 27 EU Member States as of 2021. Poland makes constant progress in all fields rated and tracked by DESI. Still, given the equally positive developments in other countries, this has not translated into a change in its overall position in the past years. Poland ranks 24th of 27 EU countries in the Human capital category, being below average on basic and above basic digital skills. Only 44% of people between 16 and 74 years have at least basic digital skills (EU average is 56%), and only one in five have above-basic digital skills (EU average 36%). The COVID-19 pandemic had a powerful impact on digital skills development due to the modernization and training needed in remote work-related areas, especially education.

³ https://www.paih.gov.pl/dlaczego_polska/strategiczne_polozenie



Regarding connectivity, Poland ranks 21st, with 32% of Polish citizens not having broadband Internet access. Despite that, Poland ranks higher than average in the percentage of households accessing more than 100 mb/s internet bandwidth.

Poland ranks 24th among EU countries in integrating digital technology into business activities. 52% of Polish SMEs have at least a basic level of digital intensity, below the EU average of 60%.

Poland ranks 22nd in Digital public services. 49% of Internet users relied on e-government services, compared to 64% in the EU. Despite below-average usage, the Polish digital solution – the m-Obywatel digital wallet for documents and services – is currently one of the most advanced case studies among European digital identity wallet solutions⁴.

The ICT industry is one of the fastest growing in the country. In 2020, the number of ICT companies increased by 3.1% over the previous year (from 2393 to 2468). ICT service providers represented 90.8% of ICT sector businesses, and most of them (77.4%) specialized in IT services. The number of employees in the ICT sector increased by 3.2% year-on-year (from 260 654 to 269 030). Those working in ICT services accounted for 86.1% of the sector's workforce, including 64.7% in IT services. Compared to 2019, the largest increase in the number of employees among service companies was observed among wholesale entities (6.3%). Telecommunications service providers, as well as device makers, saw a decrease of 3.1% and 0.5%, respectively⁵.

3. Most demanded digital skills in Poland

Based on the national research conducted for the DigiWork project, we believe that the most in-demand skills in the area of digital transformation are:

⁴ https://digital-strategy.ec.europa.eu/en/policies/desi-poland

⁵ https://stat.gov.pl/obszary-tematyczne/nauka-i-technika-spoleczenstwo-informacyjne/spoleczenstwo-informacyjne-w-polsce-w-2021-roku,1,15.html



- a) core skills:
 - analytical thinking
 - critical thinking
 - creative problem solving
 - lean management
- b) hard skills:
 - product and service design:
 - 1) web design
 - 2) e-learning design
 - 3) designing digital ecosystems for companies (using AI, OCR, etc.)
 - 4) designing digital payment management systems
 - 5) creation of digital attendant-free customer service points
 - human-centered design:
 - 1) user experience (UX) design
 - 2) user interface (UI) design
 - 3) WCAG implementation
 - managing a modern company and/or production:
 - 1) ERP implementation & management
 - 2) implementation and management of automation and robotics
 - 3) data management
 - 4) QA tests

4. Digital literacy in the country

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5. How the Covid-19 crisis has affected?

The COVID-19 crisis has accelerated the digital transformation trends around the globe, as evidenced in the development and expansion of digital infrastructure; the shift to digital delivery of services by firms and within organizations, for instance, in education, healthcare and retail; and increased implementation of digital technologies in manufacturing. Although the pandemic has had a negative impact on many businesses, it has also uncovered new opportunities for entrepreneurship. It has boosted digital entrepreneurship, for instance, reflecting changing consumer behaviour during and in the aftermath of the pandemic.

The pandemic has reinforced the value of industry 4.0, but it has also exposed the limitations of today's implementations and set a higher bar for success.

Moreover, the transition to a post-COVID-19 next normal has changed the context for many digital projects. Months of unexpected costs and dampened sales have left many businesses short of cash for technology investments



6. DIGIWORK. Best practices of digital transformation

1	Best practice name:	Digitizing a pallet company
2	Sector:	production of special-purpose pallets
3	Organization	PalettenWerk Kozik Spółka Jawna
	implementing/	ul. Przemysłowa 219
	disseminating the	34-240 Jordanów
	practice:	Poland
		https://palettenwerk.pl/en/
4	The goal:	PalettenWerk is a manufacturer of wooden
		pallets. In this company the aim of
		implementation of modern solutions is first of all
		to optimize the pallet production process
		and company management.
5	Description / Focus:	Although the production of wooden pallets
		seems not connected with new technologies,
		PalettenWerk shows what manufacturer 4.0
		should look like. First of all, the company has
		been managed thanks to the modern, fully
		integrated ERP system. ERP (Enterprise
		Resources Planning) is a comprehensive
		business management software. It provides
		centralized, dynamic planning of reserves,
		supply chain, production, and sales. It allows
		for identifying all materials and products,
		optimizes the process of production, and creates
		reports and summaries.
		PalettenWerk also invests in machines. In their
		second venue, they launched an automated



pallet painting line. The output capacity of the line is 4,000 pallets per 8 hours of operation! Although the company hasn't informed the public about its previous capacit admitted that thanks to the new production line, it has significantly increased its product capacity for pallets that require painting. Moreover, using a new line reduces the environmental impact because of an efficien filtration system. In 2020, PalettenWerk has completed the installation of Europe's most modern produc line of pallets. The production line has a cap of 1000 pallets over 8 hours of operation. The machine guarantees the remarkable question of the manufactured products and optimized process of work at the same time. The investment was completed with the support of EU funds from the Regional Operational Programme for Świętokrzyskie, 2014–2020, Priority Axis 2. Konkurencyjna gospodarka,	on
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Priority Axis 2 Konkurencyina gospodarka	
i nony role 2. Nontaroneyina gospodarka,	
Działanie 2.5 Support for the investment	
in the SME sector.	
6 Target groups: - students of engineering schools	
- engineering school teachers	
7 Dissemination / N/A	
implementation	
method:	
8 Results / impact with a N/A	
focus on:	



	1. sector		
	2. individuals, like		
	students or		
	employees		
9	Sustainability:	N/A	
10	What were the	Automated production lines are very expensive.	
	obstacles?	PalettenWerk wrote in the announcements on its	
		website that the purchase of the modern line	
		was possible thanks to EU funds. So we can	
		assume that the obstacle was the high price	
		of the machine and the solution was EU funds.	
11	What innovative skills	- ERP implementation in a manufacturing	
	(if any) the described	company	
	above best practice	- lean management with ERP system	
	might have developed	- managing automated production	
	to enhance students	- data management	
	employability?	- analytical skills	
		- looking for alternative sources of financing	
		for the purchase of new technologies	
12	References (pls insert a	- https://palettenwerk.pl/en/erp-system-for-	
	link to more data on the	palettenwerk-group-completed/	
	practice)	- https://palettenwerk.pl/en/automated-	
		pallet-painting-line/	
		- https://palettenwerk.pl/en/europes-most-	
		modern-dhp-pallet-production-line/	

1	Best practice name:	Self-service hotel
2	Sector:	hotels & accommodation
3	Organization	Hotel Panorama
	implementing/	Bohaterów Warszawy 28,



	disseminating the	78-400 Szczecinek	
	practice:	Poland	
4	The goal:	The purpose of this best practice is to show how	
		a modern hotel that:	
		 is friendly for both tourists 	
		and business customers	
		- has no time limits for check-in	
		and check-out	
		- there are no restrictions due to the lack	
		of staff at the reception desk	
		 respects guests' privacy and time using 	
		new technologies.	
5	Description / Focus:	The Panorama Hotel is located in the center	
		of the small town, Szczecinek, on the top floor	
		of the Galeria Nova Shopping Mall. Szczecinek	
		is neither an engaging tourist place nor	
		an enormous business center. Nevertheless,	
		the hotel owners decided to create a very modern	
		and contactless place for guests to stay.	
		Guests can make room reservations on many	
		popular portals such as booking.com. Immediately	
		after booking, guests are instructed how to enter	
		the hotel. The instruction is necessary because	
		the hotel does not have a traditional reception	
		desk. Upon arrival, they do not have to stand in	
		any queue, check-in, or ask for a key card. This	
		is probably the last thing a tired tourist	
		or businessman dreams of after	
		a day of negotiations.	
		So how do guests get to the room?	
		That is possible through a digital access system	



		to the facility and the room without the need		
		for personal attendants. This system also allows		
		guests to move around the facility on their own		
		and check out efficiently. In case of any technical		
		problems, the hotel staff is available at the virtual		
		reception, which guests may access at the phone		
		number provided.		
		The advantage of this hotel is its availability		
		at any time (a guest with an access code can		
		check in and check out at any time of day or night),		
		comfort, and privacy. Due to the prevailing		
		COVID-19 pandemic, it is also important to note		
		the increased security through reduced contact		
		with staff and other guests.		
6	Target groups:	- hotels & accommodation schools — both		
		teachers and students		
		- business schools — both teachers and		
		students		
		- MSME		
7	Dissemination /	N/A		
	implementation			
	method:			
8	Results / impact with	N/A		
	a focus on:			
	1. sector			
	2. individuals, like			
	students or			
	employees			
9	Sustainability:	N/A		
10	What were the	N/A		
	obstacles?			



11	What innovative skills	- designing digital hotel ecosystems
	(if any) the described	- digital hotel key system monitoring
	above best practice	- digital payment system management
	might have developed	- OCR in accounting
	to enhance students	 virtual reception and customer service
	employability?	- user experience design
12	References (pls insert	https://hp-hotel.pl/hotel
	a link to more data on	
	the practice)	

1	Best practice name:	Increasing academic accessibility	
2	Sector:	university	
3	Organization	Tischner European University/ Wyższa Szkoła	
	implementing/dissemi	Europejska im. ks. Józefa Tischnera	
	nating the practice:	al. Jana Pawła II 39a	
		21-864 Kraków	
		Poland	
4	The goal:	The main goal of the project is to make	
		the university more accessible (both structurally	
		and in terms of education and communication)	
		to people with disabilities. This good practice	
		shows how to do this using new technologies.	
5	Description / Focus:	Tischner European University (WSE) in Kraków	
		has launched 1 the accessibility-related program	
		in recent years:	
		- The program "Including Effectively in Access =	
		EEU" aims at ensuring that the European	
		University increases the accessibility	
		of the university for people with disabilities by,	
		among others: improving communication	



accessibility, improving IT tools (including the website), adapting teaching materials, procedures and organizational structure, and increasing the competence of the university staff in the field of the inclusive education in accordance with the 7 principles of educational support.

These 7 principles are the result of the Conference of Rectors of Academic Schools ("KRASP") and established therein the Resolution of the Presidium of KRASP dated June 2, 2016, on providing equal educational conditions for students with disabilities in access to education in higher education institutions. The following principles are:

- "Individualization adapting the study process of a person with a disability to his/her individual educational needs, resulting from the specifics of his/her condition and the specifics of the classes, including the conditions in which they are held. (...)
- Subjectivity taking into account the autonomy of a person with disabilities and their right to self-determination. (...)
- Development of potential of a person with disabilities in relation to the educational process - selecting reasonable adaptations that would allow the student to acquire knowledge and develop practical skills (...)



- 4. Rationality of adaptations proposing adaptations that are economically rational, provide a satisfactory level of equal opportunities for the disabled person and guarantee that academic standards are maintained. (...)
- Maintenance of the academic standard preparing adaptations while maintaining academic standards applicable to all students. (...)
- 6. Adaptations that are closest to the standard course of classes i.e. those that do not have the character of a privilege for a disabled person, but that would reasonably equal their chances in terms of the possibility of realization of the educational process considered optimal in given classes (...)
- 7. Equal rights and obligations taking care not only to realize equal rights for persons with disabilities but also to enforce (by ensuring these rights) the fulfillment of student obligations at the same level as for students without disabilities."

Source:

https://kssn.pl/kssn_czasopismo_archiwum/017_K SSN/pdf/KSSN_17_DODATEK_PDF.pdf

The University's main objectives under this program are:



6	Target groups:	universities
		the accessibility of the university for them
		for persons with disabilities and improving
		staff in terms of educational support
		- improving the competencies of the university
		- activities in the area of staff training
		in 3D technology
		of equipment enabling the realization of classes
		- adjustment of e-learning courses, purchase
		of the educational process
		in order to increase the accessibility
		to the needs of persons with disabilities
		- activities in the area of adaptation of didactic materials, equipment, and software
		of the university
		barriers in order to increase the accessibility
		- reduction of architectural and equipment
		and equipment accessibility
		- activities in the area of architectural
		with disabilities.
		specialists in individual support for people
		of library collections, organizing on-call
		disabilities, ensuring greater accessibility
		to facilitate education for people with various
		standards, providing loan equipment
		others, adjusting the WSE website to WCAG
		to increase its accessibility, including, among
		and procedural structure of the university
		- activities in the area of the organizational



7	Dissemination /	WCAG (Web Content Accessibility Guidelines)	
	implementation	is a set of documents published by the WAI (Web	
	method:	Accessibility Initiative) containing	
		recommendations for creating accessible	
		websites.	
		The WCAG standard consists of 4 main principles:	
		- Perceivable - information presented on a site	
		must be provided in such a way that it can be	
		perceived by users with various limitations	
		(e.g., adding alternative text to images for blind	
		users).	
		- Operable - buttons and other interface	
		components must be accessible to users with	
		various limitations (e.g., users with mobility	
		impairments should be able to use the	
		keyboard instead of the mouse).	
		- Understandable - information on the site	
		and its architecture should be understandable	
		to users (e.g., a screen reader should be able	
		to read the content of the site correctly for blind	
		or visually impaired users).	
		- Robust - the structure and operation of the	
		website should meet standards appropriate	
		for the technology used, which is supposed	
		to enable long-term functioning of the website.	
8	Results / impact with	N/A	
	a focus on:		
	1. sector		
	2. individuals, like		
	students or		
	employees		



9	Sustainability:	N/A	
10	What were the	N/A	
	obstacles?		
11	What innovative skills	-	user experience design
	(if any) the described	-	user interface design
	above best practice	-	e-learning design
	might have developed	-	web design
	to enhance students	-	WCAG implementation
	employability?	-	QA tests
12	References (pls insert	-	https://wse.krakow.pl/projekty/wlaczamy-
	a link to more data on		skutecznie-w-dostepie-wse/
	the practice)	-	https://kssn.pl/kssn_czasopismo_archiwum/
			017_KSSN/pdf/KSSN_17_DODATEK_PDF.
			pdf
		-	https://www.w3.org/Translations/WCAG21-
			<u>pl/</u>
		1	https://www.w3.org/TR/WCAG20/

1	Best practice name:	Creating databases in the cloud
2	Sector:	database, cloud, apps
3	Organization	Digitalseum Sp. z o.o.
	implementing/dissemi	Jasionka 954E,
	nating the practice:	36-002 Jasionka
		Poland
		https://digitalseum.com
4	The goal:	The purpose of creating such a unique platform
		was to enable museums and libraries to digitize
		their resources and make them more accessible.



5 Description / Focus:

The pandemic exposed the problem of many Museums, which is the lack of an intuitive tool for the digitization of museum collections and their public presentation. That is why designers of the new app (now called Digitalseum) ask for funds for their new project.

Digitalseum is an innovative platform that allows maintaining order in digital collections of museums, libraries, archives, etc.

This is a virtual place where cultural institutions may keep their records of items.

Digilalseum offers various stages of digitization.
Creators promise an intuitive tool that eases
the cataloging of the items stored and designing
a database for your museum or library.

Depending on the need and possibilities of your institution, collections may be presented in the form of traditional pictures (2D), 3D scans, animations, films, or rotating images. It is like an enormous virtual archive.

Ok, so you know how to store the data — what next?

Each item that you add to your collection may get 1 of 3 indexes: barcodes, mini GPS carriers, or RFID (*Radio-frequency identification*) tags. Thanks to that you will always keep your collection in the right order.



		The platform is designed to support the process		
		of digitization and data inventory of museum		
		exhibits, documentation in the form of records,		
		and collections management, among others.		
		The creators offer not only the application itself		
		(web and mobile) but also the hardware		
		infrastructure.		
		By ensuring integration between the platform,		
		applications, cloud computing, and the		
		aforementioned, the process of digitization		
		and data inventory is faster, more efficient,		
		and organized.		
6	Target groups:	- universities		
		- university libraries		
		- museums		
7	Dissemination /	N/A		
•	implementation	IVA		
	method:			
8	Results / impact with	N/A		
	a focus on:	1477		
	1. sector			
	2. individuals, like			
	students or			
	employees			
9	Sustainability:	N/A		
10	What were the			
.0	obstacles?			
11	What innovative skills	- 2D and 3D scanning		
	(if any) the described	- photographing		
	above best practice	- 360 degree photography		
	might have developed	- cloud computing		
	giring to do to to pour			



	to enhance students	-	database creating/ managing
	employability?	-	cybersecurity in cloud
		-	copyrights
12	References (pls insert	-	https://digitalseum.com/#scrollToServices
	a link to more data on	-	https://www.parp.gov.pl/component/grants/p
	the practice)		ractice/cyfryzacja-zasobow-muzealnych-w-
			zakresie-udostepniania-elektronicznych-
			zasobow-muzealnych-bibliotecznych-
			zabytkowych-oraz-archiwalnych



APPENDICES



Appendix 1: Digitalisation level in Poland

1. Country:	Poland		
2. State aid programs in the field of digital transformation:			
Program no. 1	Program no. 1		
Program name:	Fundusze Europejskie na Rozwój Cyfrowy 2021-2027		
	more: https://www.polskacyfrowa.gov.pl/strony/o-		
	programie/fundusze-europejskie-na-rozwoj-cyfrowy-		
	2021-2027/zalozenia-do-nowego-programu/		
Designed for the sector:	entrepreneurs,		
	public administration,		
	non-governmental organizations,		
	entities of higher education and science system,		
	medical entities,		
	cultural institutions		
Period:	2021-2027		
Aid amount:	2 bln euro		
Other indicators:			
Program No. 2			
Program name	Akademia Transformacji Cyfrowej MMŚP		
	more: https://hrp.com.pl/projekty/akademia-		
	transformacji-cyfrowej-mmsp/		
Designed for the sector:	MSME		
Period:	from March 2022		
Amount:	N/A		
Other indicators:			
Program No.3			
Program name	Konwersja cyfrowa domów kultury		



	more: https://www.nck.pl/dotacje-i-	
	stypendia/dotacje/granty/konwersja-cyfrowa-domow-	
	kultury	
Designed for the sector:	cultural institutions	
Period:	from May 2021	
Amount:	N/A	
Other indicators:		
3. State aid programs for	or the implementation of Industry 4	
Program no. 1		
Program name:	Przemysł 4.0 - dotacja dla firm produkcyjnych	
	na cyfryzację, automatyzację i robotyzację	
	more: https://bldg.pl/przemysl-4-0/	
Designed for the sector:	SME	
Period:	15-30 June 2021	
Aid amount:	800 000 PLN	
Other indicators:		
Program No.2		
Program name:	Przemysł 4.0	
	more: https://pfr.pl/oferta/przemysl-40-pilotaz.html	
Designed for the sector:	SME	
Period:	till 30 June 2021	
Amount:	800 000 PLN	
Other indicators:		
Program No.3		
Program name:	N/A	
Designed for the sector:	N/A	
Period:	N/A	
Amount:	N/A	
	I .	



Other indicators:	N/A		
4. State of aid programs aimed at increasing the digital skills of the			
population:			
Program no. 1			
r rogram no. 1			
Program name:	Digital skills 50+		
	more: http://naviculam.pl/project/rozwoj-kompetencji-		
	cyfrowych-osob-bezrobotnych-po-50-roku-zycia-di-ski-		
	50/		
Designed for the sector:	Unemployed citizens 50+		
Period:	01/10/2016 do 31/05/2018		
Aid amount:	N/A		
Other indicators:	N/A		
Program No.2			
Program name:	Skills+		
	more: https://www.marr.pl/skills/		
Designed for the sector:	SME		
Period:	2016-2021		
Amount:	N/A		
5. Programs aimed at si	upporting the digital transformation of education,		
supporting the employa	ability of university graduates, other		
Program no. 1			
Program name:	Digital Skills Accelerator		
	more: https://www.digitalskillsaccelerator.eu/		
Designed for the sector:	Students		
Period:	2017-2019		
Aid amount:	199 214,00 EURO		
Other indicators and	N/A		
Impact of the Program			



Program No.2		
Program name: Al Tech		
	more: https://www.gov.pl/web/govtech/akademia-	
	innowacyjnych-zastosowan-technologii-cyfrowych-ai-	
	<u>tech</u>	
Designed for the sector:	Students	
Period:	2020-2023	
Amount:	51,5 mln PLN	
Other indicators and	N/A	
Impact		
6. Digital literacy in the country:		
Percentage	44%	

More: https://digital-strategy.ec.europa.eu/en/policies/desi-poland

Digital literacy in Poland is considered to be among the lowest levels in the whole EU. According to DESI (Digital Economy and Society Index), Poland ranks 24th of 27 EU Member States as of 2021. Poland makes constant progress in all fields rated and tracked by DESI. Still, given the equally positive developments in other countries, this has not translated into a change in its overall position in the past years. Poland ranks 24th of 27 EU countries in the Human capital category, being below average on basic and above basic digital skills. Only 44% of people between 16 and 74 years have at least basic digital skills (EU average is 56%), and only one in five have above-basic digital skills (EU average 36%). The COVID-19 pandemic had a powerful impact on digital skills development due to the modernization and training needed in remote work-related areas, especially education.

Regarding connectivity, Poland ranks 21st, with 32% of Polish citizens not having broadband Internet access. Despite that, Poland ranks higher than average in the percentage of households accessing more than 100mbs internet bandwidth.



Poland ranks 24th among EU countries in integrating digital technology into business activities. 52% of Polish SMEs have at least a basic level of digital intensity, below the EU average of 60%.

Poland ranks 22th in Digital public services. 49% of internet users relied on e-government services, compared to 64% in the EU. Despite below-average usage, the Polish digital solution – the m-Obywatel digital wallet for documents and services – is currently one of the most advanced case studies among European digital identity wallet solutions.

7. What proportion of university graduates were employed within 12 months			
of graduation?			
% of employed graduates within 12		We do not have current data. Most of the	
months:		data is from 2014 and	d indicates a longer-
		term outlook than 12	months.
8. What is the awarenes	ss and prepar	edness of individual	sectors for the
digital transformation:			
	State and pu	ıblic administration:	2
Sectors:	Services and trade:		4
	Industry:		3
9. Which jobs are most	in demand:		
	State and pu	ıblic administration:	no
Sectors:	Services and	d trade:	yes
	Industry:		yes
			more here:
			https://interviewme.
			pl/blog/zawody-
			przyszlosci-
			najbardziej-
			<u>poszukiwane</u>



10. Which sectors are the leaders in:		
1. Digital	- Finances & insurance	
transformation:	- ICT	
	See here:	
	https://www.mckinsey.com/pl/~/media/McKinsey/Locatio	
	ns/Europe%20and%20Middle%20East/Polska/Raporty/P	
	olska%20jako%20cyfrowy%20challenger/Raport-	
	McKinsey_Polska-jako-Cyfrowy-Challenger.pdf	
2. Industry 4:	- Automotive	
	- Food & Beverages	
	- Machinery	
	- Chemistry & Pharmacy	
	See here:	
	https://przemyslprzyszlosci.gov.pl/raport-cyfryzacja-w-	
	polskich-firmach-wymaga-przyspieszenia/	

11. To what extent do universities have implemented knowledge for Industry 4 in their curricula:

Some schools, especially universities of technology, have introduced this knowledge. Business schools, especially private ones, are introducing it faster than public ones. Universities are the slowest.

Add:

- Statistics and economic indicators related to the level of digitization and the development of digital skills/literacy in your country
- 2. State policies, plans, laws, initiatives, guidelines, programs related to Industry 4.0
- Educational Activities intended to raise awareness of society and industry about Industry 4.0



- 4. Projects (local and international) related to Industry 4.0 in which your country participates
- University study programs and courses directed towards Industry 4.0 technologies
- 6. Companies whose websites include information about Industry 4.0



Appendix 2: Digitalization and Industry 4 from the perspective of workbased environment. Desk research

0. Please indicate three companies/organizations which profile you examine				
in this research questionnaire:				
1. PalettenWerk Kozik Spół	1. PalettenWerk Kozik Spółka Jawna			
2. Hotel Panorama				
3. Tischner European Unive	ersity/ Wyższa Szkoła Europejska im. ks. Józefa			
Tischnera				
1. From the point of view	of your company/organization, to what extent do			
university graduates gene	erally meet their requirements in the field of:			
Innovative digital	they are unprepared or moderately prepared			
skills:				
2. Industry 4:	are moderately prepared			
2.1. What innovative skill	s do your company/organizations expect from			
university graduates in th	e area of:			
1. Digitization	ERP (Enterprise Resources Planning) management			
technologies	OCR in practice			
	user experience & user interface design			
	e-learning design			
	web design			
	WCAG implementation			
	QA (automation) tests			
2. Industry 4:	OCR in practice			
	lean management			
	managing automated production			
	data management			
	IoT			
	AI			
	Big Data			



2.2 What knowledge do companies/organizations expect from university				
graduates in the area of:				
1. Digitization	WCAG 2.1 standards			
technologies	RODO			
2. Industry 4:	RODO			
	cloud computing working rules			
3. What job positions did t	he companies/organizations create or plan to			
create in relation to digitiz	ation and Industry 4.			
1. New positions:	UX designer			
	QA engineer			
	Cybersecurity manager/ specialist			
	Big data specialist			
	App designer			
Estimated number	N/A			
of new jobs for the				
next five years:				
4. For which processes do	you plan digital transformation in the near future:			
Customer service				
Packaging of product	s, storage of products, counting them			
Internal trainings				
5. Prepares the university	with enough experts for the new production			
conditions:				
Small	?			
Just				
Redundant				
6. How is training generally encouraged in companies:				
Each employee is	yes			
educated in their				
free time				



2. Every employee is	no
looking for training	
courses and the	
company supports	
him in this	
3. Further education is	yes
provided by	
companies	
externally	
4. Further education is	yes
provided by	
companies internally	
5. Trained staff is	yes
already hired	
6. Other form:	

7. Which competencies (on individual level) for Industry 4 are considered as a key:

- 1. Creativity
- 2. Entrepreneurial thinking
- 3. Problem solving
- 4. Conflict solving
- 5. Decision making
- 6. Analytical skills

8. Do you have a shortage or in the future you will need experts for the following areas of digital transformation and Industry 4:

Digital transformation system solutions	Digital Transformation Consultant
Analytics, data evaluation, and optimization	Data Analyst
3. Internet of Things	IoT Consultant
Software applications	.Net developer, c# developer



5. Administration	Data Administator
6. E-shop	?
7. Communication systems	System communication Administator
8. CAD/CAM/CAE	3D printer operator
9. 3D printing	3D printer operator
10. Robotics	Scientist
11. Artificial intelligence	Data Scientist
12. Virtualization and Visualization	Visualisation/Virtualisation analyst
13.Use of databases	Data Engineer
14. Use of cloud computing	Cloud Engineer
15. Remote monitoring and	Monitoring & diagnostics consultant
diagnostics	
16.Other:	N/A
9. Which soft skills university gradua	tes lack the most:
Note: 1 – least requested, 5 – most requ	uested
1. Communication	3
2. Ability to work in a team	3
3. Analytical thinking	3
4. Critical thinking	5
5. Flexibility	5
6. Leadership	3
7. Other:	
10. In what proportion should univers	sity graduates have soft and hard skills:



1. 0% soft skills vs 100% hard	
skills	
2. 100% soft skills vs 0% hard	
skills	
3. 50% soft skills vs 50% hard	It's good to have both at the same level
skills	because thanks to that university
	graduates are more flexible
4. 30% soft skills vs 70% hard	
skills	
5. 70% soft skills vs 30% hard	
skills	
6. Other:	

11. How the Covid-19 crisis has affected:

1. Digital transformation, such as: The COVID-19 crisis has accelerated the digital transformation trends around the globe, as evidenced in the development and expansion of digital infrastructure; the shift to digital delivery of services by firms and within organizations, for instance, in education, healthcare and retail; and increased implementation of digital technologies in manufacturing. Although the pandemic has had a negative impact on many businesses, it has also uncovered new opportunities for entrepreneurship. It has boosted digital entrepreneurship, for instance, reflecting changing consumer behaviour during and in the aftermath of the pandemic.



2.	Implementation of Industry 4,
	such as:

The pandemic has reinforced the value of industry 4.0, but it has also exposed the limitations of today's implementations and set a higher bar for success.

Moreover, the transition to a post-COVID-19 next normal has changed the context for many digital projects. Months of unexpected costs and dampened sales have left many businesses short of cash for technology investments